

Message Text

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TO AMEMBASSY PARIS

UNCLAS STATE 124640

E.O. 11652:

TAGS: BEXP, FR

SUBJECT: MARKET RESEARCH - COMPLETION OF CONTRACT D AND B,
FRANCE

REF: A) PARIS 12662, B) PARIS 13126

FOR COMAFF AND TRADE CENTER

1. COMMERCE APPRECIATES EMBASSY ASSESSMENT PER REF A OF
SITUATION REGARDING FOUR D AND B STUDIES EACH
REQUIRING SUPPLEMENTARY DATA PER SPECIFICATIONS.
RECOGNIZING THAT DISSOLUTION OF D AND B RESEARCH FUNCTION
AS OF JULY 1 INTRODUCES COMPLICATIONS, THE APPROACH
SUGGESTED BY POST (REFTEL B) SEEM APPROPRIATE. WE WILL
AWAIT DETAILS FROM D AND B REGARDING REMEDIAL ACTION THEY
PROPOSE TO TAKE IN ORDER TO DETERMINE IF SUCH ADDITIONAL
WORK WILL BE SATISFACTORY IN PRINCIPLE.

2. WE AGREE THAT D AND B SHOULD PLACE EMPHASIS IN CORRECTING
MAJOR DEFICIENCIES IN MICROWAVE AND LASER STUDIES BEARING
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IN MIND THAT FINAL PAYMENT FOR MICROWAVE STUDY ALREADY

APPROVED. DECISION ON AUTOMOTIVE DIAGNOSTIC STUDY WILL
AWAIT D AND B'S PROPOSAL REGARDING SUPPLEMENTARY
WORK. WE ARE INCLINED TO ACCEPT POSTS' JUDGEMENT REGARDING
INSUFFICIENCY OF PENDING INDUSTRIAL ASSEMBLY STUDY AND ARE
INTERESTED IN EXAMINING THEIR RESPONSE ALONG WITH A COPY
OF THE STUDY TO PERMIT OUR EVALUATION.

3. RECOGNIZING IT MAY NOT BE POSSIBLE TO OVERCOME SUBSTANTIALLY
THE DEFICIENCIES IN ALL OUTSTANDING STUDIES, WE ARE
OPERATIONALLY MOST CONCERNED WITH MICROGRAPHIC AND LASER
STUDIES. WE ARE, HOWEVER, ALSO CONCERNED WITH OBTAINING CON-
TRACTUAL COMPLIANCE AND DESIRE REASONABLE EFFORT FROM
CONTRACTOR ON AUTOMOTIVE AND INDUSTRIAL
ASSEMBLY STUDIES. IF NO REMEDIAL WORK WILL BE ACCOMPLISHED
CONTRACT TERMINATION POSSIBLY INCLUDING A PRICE SETTLEMENT
MAY BE CONSIDERED.

4. CIRCUMSTANCE THAT CONTRACTOR MAY BE DISOLVING PARIS OPERATION
DOES NOT SEEM DIRECTLY RELEVANT TO HIS MEETING CONTRACTUAL
OBLIGATIONS ORIGINALLY ASSUMED. WE RECOGNIZE THIS MAY PLACE TIME
CONSTRAINT D AND B'S PERIOD WITHIN WHICH THEY MAY
UNDERTAKE TO COMPLETE REMEDIAL WORK.
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